



We Are One AECI,
for a Better World

Results Presentation

For the year ended
31 December 2025



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An aerial photograph of a large industrial facility, likely a water treatment plant, featuring numerous blue-roofed buildings, large white storage tanks, and extensive piping. The facility is surrounded by greenery and a residential area in the background.

Results Highlights

A portrait of Dean Murray, a middle-aged man with short grey hair, smiling, wearing a white shirt and a dark suit jacket.

Dean Murray
Interim Group Chief Executive Officer

FY 25 Highlights



Outstanding performance, driven by operational discipline and strategic progress

Business

- **Record EBITDA in AECI Mining**
- **Excellent FCF¹ generation in AECI Chemicals**
- **Focus on product mix, pricing and margin management underpin performance**
- **Disposals mainly completed**

Financial

- **Portfolio optimisation**
 - R2.2 billion proceeds generated
- **Strong balance sheet**
 - Gearing: 4% (2024: 31%)
- **Improved quality of earnings**
 - EBITDA Margin: 11% (2024: 9%)

Sustainability

- **Zero fatalities**
- **Rolling TRIR²**
0.20 (2024: 0.31)
- **New Broad-based scheme**
Supporting our communities
- **Launched employee share scheme**

1. Free Cash Flow | 2. 12-month rolling Total Recordable Injury Rate



Business positioned for resilience

Strategy fundamentals remain intact

Strategic pillar

- **People and culture**
- **Portfolio optimisation**
- **Operational and functional excellence**
- **Internationalisation**



Update

Remains a key strategic pillar and integrated into the business

Completed major disposals

TMO¹ integrated into the business to drive closer alignment and stronger ownership

Disciplined and focused approach

1. Transformation Management Office

Long-term value creation

Foundation laid for sustainable value-creation



Key achievements



Focused
portfolio



Improved
quality of
earnings



Strong
balance
sheet



Solid cash
generation



Financial Results

 **Ian Kramer**
Group Chief Financial Officer



Group financial performance - reported



Disciplined pricing and structural margin management drove stronger performance

Revenue

▼ (4%)

R32 183m

2024: R33 598m

EBITDA

▲ 12%

R3 412m

2024: R3 034m

EBITDA margin

▲ 2pts

11%

2024: 9%

Depreciation, amort and impairment

▲ 27%

R1 850m

2024: R1 461m

Profit from operations

▼ (1%)

R1 530m

2024: R1 544m

Net finance costs

▼ (33%)

R347m

2024: R521m

Effective tax rate¹

▼ (1pt)

70%¹

2024: 71%

Headline earnings per share²

▲ 53%

1 098c

2024: 716c

Numbers all relate to continuing operations only, unless stated otherwise. | 1. Recurring ETR is 39% | 2. Relates to both continuing and discontinued operations.

Group financial performance (continued)



A strong balance sheet enables greater flexibility for future capital allocation and investment

Working capital (%)

▼ (1pt)

15%

2024: 16%

Gearing (%)

▼ (27pts)

4%

2024: 31%

Capex

▼ (14%)

R835m

2024: R973m

Free cash flow

▲ 88%

R2 291m

2024: R1 214m

ROIC*

▲ 4pts

13%

2024: 9%

* Prior year ROIC updated with the new Group definition which includes goodwill and intangible assets. | All numbers include both continuing and discontinued operations.

Core business financial performance



Robust operational performance drove stronger Group results

Revenue

▼ (3%)

R28 626m

2024: R29 602m

EBITDA

▲ 10%

R3 248m

2024: R2 957m

EBITDA margin (%)

▲ 1pt

11%

2024: 10%

Profit from operations

▲ 125%

R2 344m

2024: R1 043m

Profit from operations margin

▲ 4pts

8%

2024: 4%

Working capital

▼ (1pts)

15%

2024: 16%

Free cash flow

▲ 63%

R1 863m

2024: R1 141m

ROIC*

▲ 2pts

17%

2024: 15%

* Prior year ROIC updated with the new Group definition which includes goodwill and intangible assets. | Core business comprises AECI Mining, AECI Chemicals and AECI Property Services and Corporate.

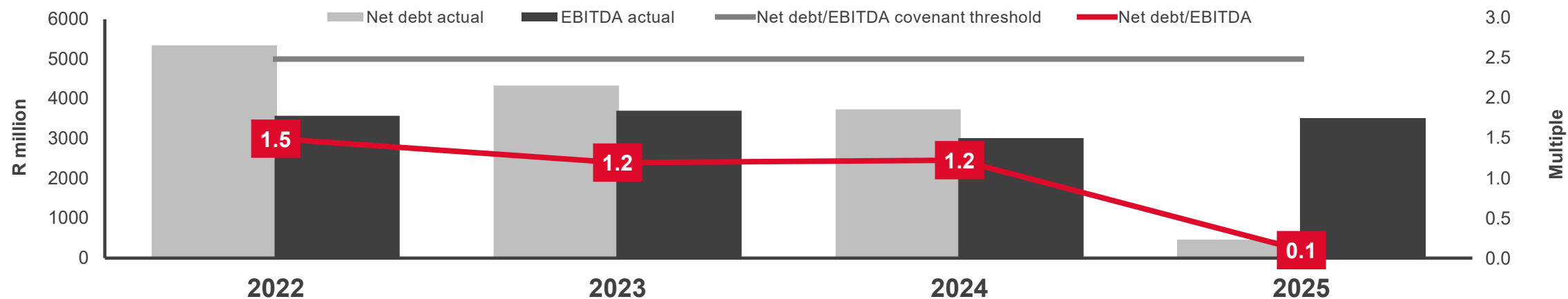
Strengthening balance sheet



The Group's improvement in net debt position - reinforcing financial resilience

R million	2025	2024	Change (%)
Cash and cash equivalents (net of overdrafts)	3 892	2 358	▲ 65
Group debt	(3 886)	(5 315)	▼ 27
Lease liabilities	(471)	(781)	▼ 40
Net debt	(465)	(3 738)	▼ 88

Net debt/EBITDA* multiple at 0.1 times



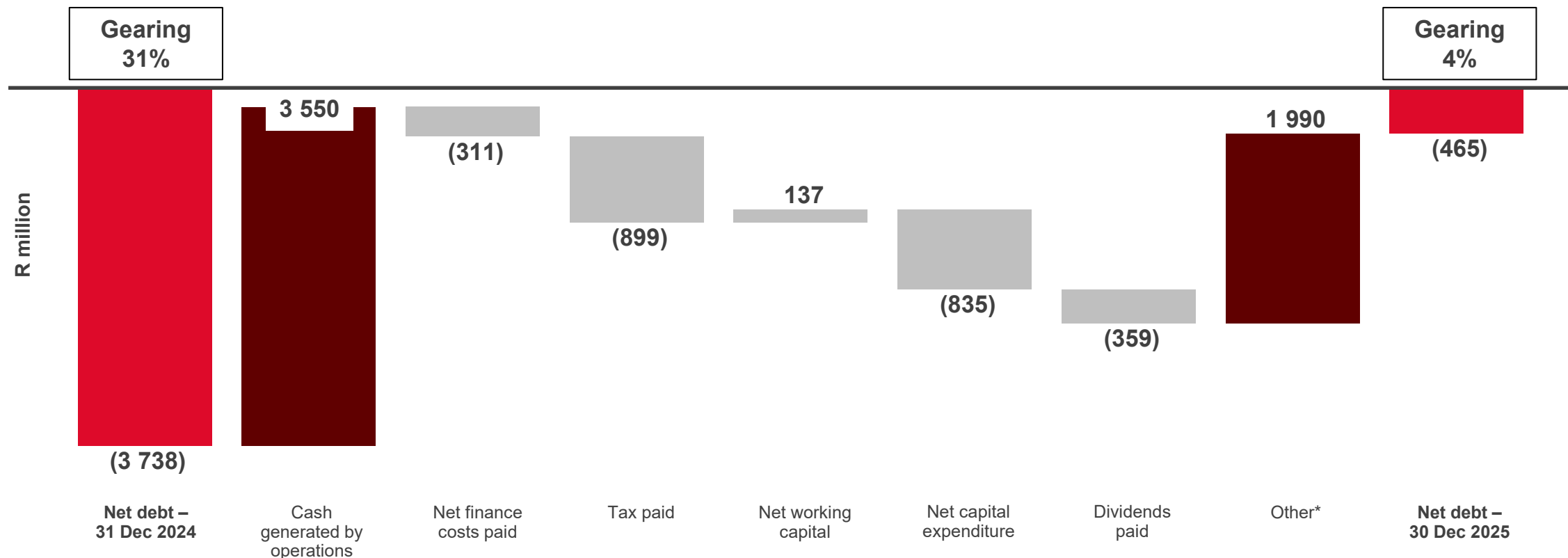
* EBITDA as defined in covenant agreement

Net debt movement



Healthy cash generation from operational performance in addition to disposal proceeds

Net debt movement



* Other includes proceeds on the disposal of Managed Businesses of R2.2 billion

Capital allocation and dividend declaration

Responsible capital deployment and shareholder returns



Change in policy to dividend cover

- Cover range of 1.5x – 3.0x



Maintaining balance sheet strength is a priority



Committed to prudent capital management

Total dividends declared



4%

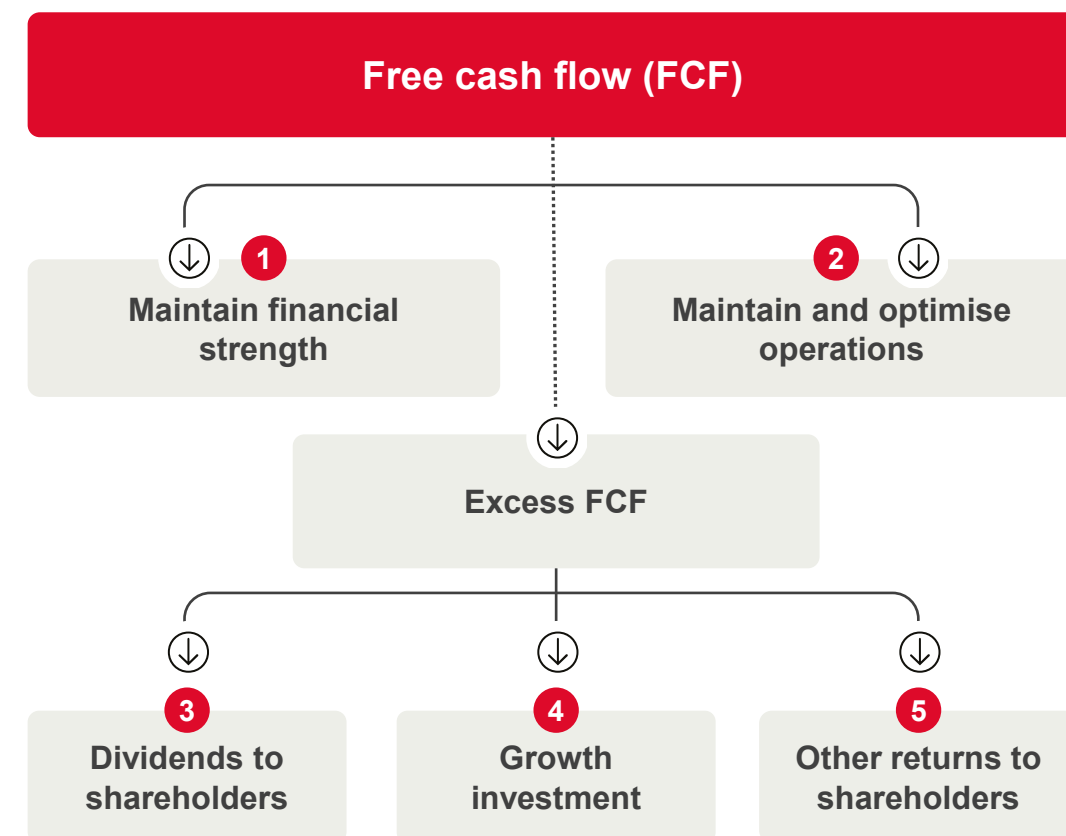
2025

228 cents

2024

219 cents

Disciplined capital allocation framework





Business Review — AECI Mining

 **Stuart Miller**
Executive Vice President — AECI Mining



Disciplined product mix and margin management increased profits



Improved operational performance at Modderfontein



Free cash flow generation, driven by solid operational performance

	2025	2024	Change
Revenue	R17 622m	R19 108m	▼ (8%)
EBITDA	R2 722m	R2 284m	▲ 19%
EBITDA margin	15%	12%	▲ 3pts
Profit from operations	R2 089m	R1 550m	▲ 35%
Profit from operations margin	12%	8%	▲ 4pts
Working capital	15%	13%	▲ 2pts
Free cash flow	R1 536m	R1 144m	▲ 34%
ROIC*	24%	19%	▲ 5pts

* Prior year ROIC updated with the new Group definition which includes goodwill and intangible assets.

Strategic focus areas



Modderfontein
optimisation



Grow in key markets

**Leverage
industry-
leading
technology
and
innovation**

Supply reliability,
quality, safety and cost
discipline



Leverage strategic
customer relationships



An aerial photograph of a large industrial facility, likely a chemical plant, with numerous blue-roofed buildings, large white storage tanks, and a parking lot filled with blue umbrellas. The facility is surrounded by a green fence and a residential area is visible in the background.

Business Review — AECI Chemicals

A portrait of Dean Murray, a middle-aged man with short grey hair, wearing a dark suit jacket over a white shirt, smiling.

Dean Murray
Interim Group Chief Executive Officer



Excellent cash flow conversion of 133%, creating cash for future growth

- Record performance in Plant Health
- Strong results Public Water business
- Rigid working capital management
- ECL¹ of R64 million affected operational performance

	2025	2024	Change	
Revenue	R10 306m	R9 862m	▲	5%
EBITDA	R924m	R972m	▼	(5%)
EBITDA margin	9%	10%	▼	(1pt)
Profit from operations	R712m	R823m	▼	(13%)
Profit from operations margin	7%	8%	▼	(1pt)
Working capital	14%	18%	▼	4pts
Free cash flow	R1 233m	R917m	▲	34%
ROIC*	19%	19%	◀	—

¹ ECL – Expected Credit Loss

* Prior year ROIC updated with the new Group definition which includes Goodwill and Intangibles.



Grow market position through new products and customer relationships



Disciplined cost and margin management



Focus on technology and innovation – Water and Specialty Chemicals



Continue to deliver excellent cash flows



Looking ahead



Dean Murray
Interim Group Chief Executive Officer

Targets

Growth and financial resilience



Category	KPI	Actual	Actual	Targets
		2024	2025	
Operational	EBITDA (Rm)*	2 957	3 248	Up ~15% per annum
	EBITDA margin (%)*	10%	11%	13% to 15%
	Free cash flow conversion ratio (FCF/EBITDA)*	39%	57%	31% to 37%
Investment	ROIC (%)*	15%	16%	17% to 21%
	Net working capital (%)*	16%	15%	14% to 16%
Capital allocation	Maintain and optimise operations	0.9x	0.8x	0.8x – 1.2x depreciation
	Net debt/EBITDA	1.2x	0.1x	<2.5x
	Dividend cover	>3x	1.5x	1.5x to 3.0x

* Core business only comprising AECI Mining, AECI Chemicals and AECI Property Services and Corporate

Foundation established



Strong balance sheet allows us to focus on sustainable growth

Good Chemistry

Leveraging strengths

- Capitalise on the Group's proven leading capabilities
- Collaboration with key customers
- Bespoke integrated value-added solutions provider
- Maintain innovation as a key competitive advantage

Prioritise business resilience

- Invest in asset reliability
- Strengthen supply chain resilience
- Continued investment in technical expertise
- Targeted growth in key markets

Enhancing quality of earnings

- Disciplined capital allocation
- Value-accretive volume growth
- Margin, product mix and cost management
- Strong cash generation

Enabled by

Core business | People and culture | Operational and commercial excellence | Sustainability

Q&A



Thank you



Appendices



About AECI

A mining services and chemicals leader operating in over 20 countries, with manufacturing sites on six continents

1966

Listed on the JSE

c.R10 500 million

Market Capitalisation

c.R12 000 million

Net Asset Value

Our business

AECI Mining

A global leading mining services business

Mine-to-mineral market-leading solutions

- Mining Explosives
- Mining Chemicals

Differentiators

- Our partnership approach
- Our will to solve our customers' greatest challenges with our innovative products and services

AECI Chemicals

South Africa's leading supplier of chemicals

Application expertise in chemicals

- Industrial Chemicals
- Specialty Chemicals
- Water
- Plant Health

Differentiators

- Water management solutions using advanced water management technologies
- Bespoke chemical solutions

AECI Property Services and Corporate

- Property leasing and provision of utilities
- Corporate support functions
- Tenants and utilities users

Managed Businesses¹

- AECI Schirm Germany
- AECI Sans Fibers
- AECI Animal Health

Our core business comprises AECI Mining, AECI Chemicals and AECI Property Services and Corporate. | 1. These businesses will no longer be reported on as a segment in 2026.



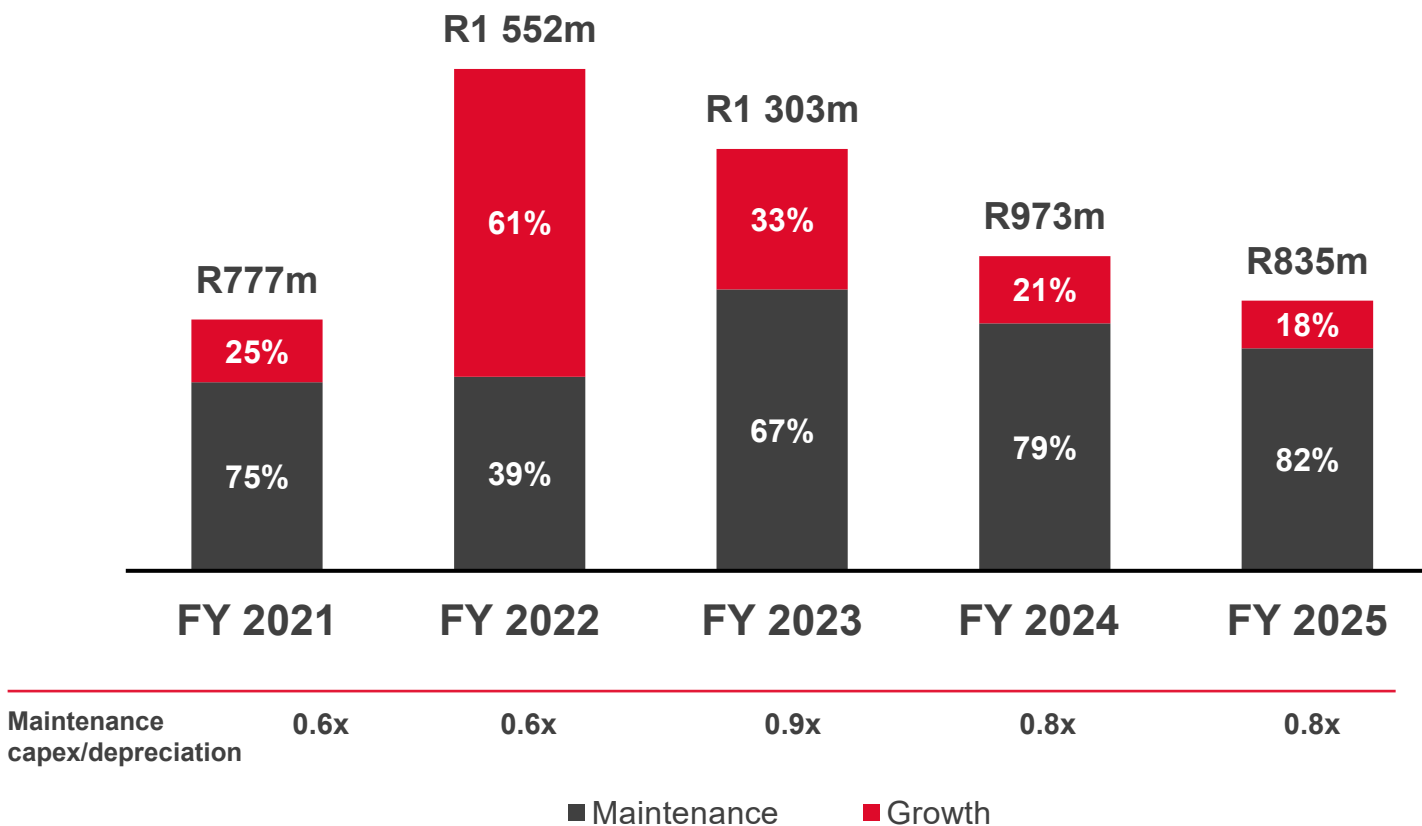
Capital expenditure



Operational challenges required redirected focus, reducing growth capex spend

- Maintaining base in a challenging period
- New growth project spend deferred
- Expected increase in 2026 spend

Maintenance vs growth capex



Group impairments



Disposals of non-core assets complete, supporting a more focused portfolio

R million	PPE, ROU, intangibles and other	Goodwill	2025	2024
Continuing operations	513	308	821	377
Discontinued operations	15	—	15	732
Total Group	528	308	836	1 109

	PPE, ROU, intangibles and other	Goodwill	2025	2024
Schirm	264	268	532	220
Food & Beverage	197	38	235	—
Mining	13	—	13	135
Water	39	2	41	—
Animal Health	—	—	—	22
Much Asphalt	15	—	15	732

Sustainability

We Are One AECI, for a Better World



Gender equality



1%

2025: 30%
2024: 29%
Target: 31%

Potable water (consumption)



5%

2025: 1 555k m³
2024: 1 638k m³
Target: 1 614k m³

Water discharge (sea or sewer)



10%

2025: 663k m³
2024: 604k m³
Target: 679k m³

CO₂ footprint (Scope 1 and 2)



10%

2025: 374tCO₂e
2024: 416tCO₂e
Target: 442tCO₂e

Year on year comparison | Targets relate to 2025 based on 2022 baseline numbers