



We Are One AECI,
for a Better World

Results Presentation

For the six months
ended 30 June 2026



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Results Highlights

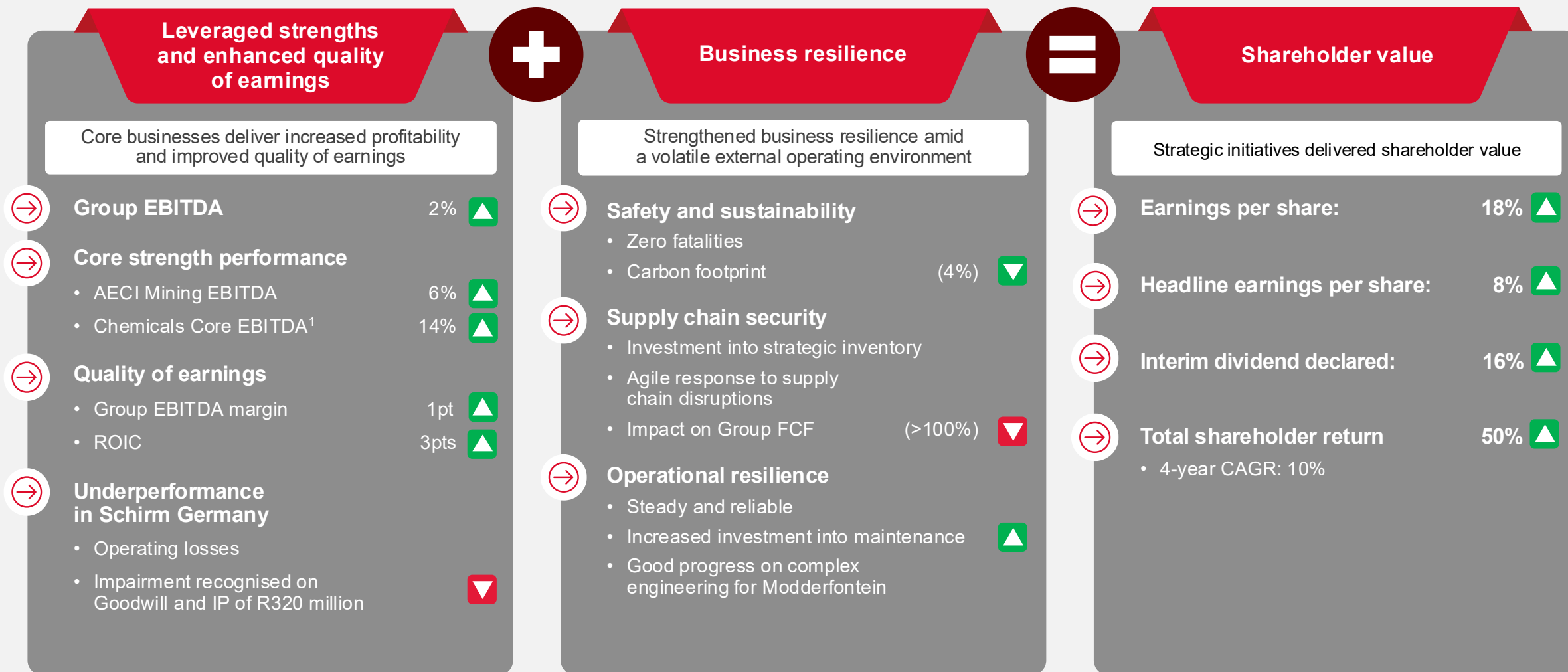


 **Alan Dickson**
Group Chief Executive Officer

Results highlights



Strategic pillars deliver growth



¹ Refer to Appendix B for definition



Financial Results

 **Ian Kramer**
Group Chief Financial Officer



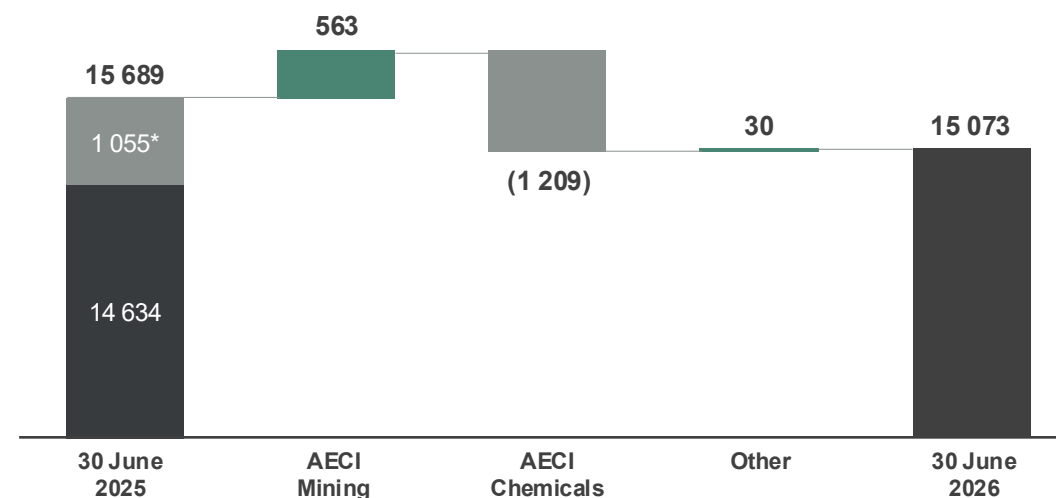
Group financial performance



AECI Mining and Chemicals Portfolio drive improved profitability and quality of earnings

- Group revenue lower due to business disposals
 - AECI Mining and Chemicals Portfolio¹ revenue increased – driven by higher volumes
- Operating profit increased due to volume growth, operational efficiencies, product mix and cost management
- Lower depreciation and amortisation following business disposals
- Impairment of R330 million recognised (H1 2025: R337 million)
 - Full impairment of goodwill and IP recognised for Schirm Germany
- Lower net finance costs driven by reduced debt levels

Revenue reconciliation (R'm)



Revenue

(4%) ▼

R15 073m

H1 2025: R15 689m

Profit from operations

20% ▲

R837m

H1 2025: R699m

Profit from operations margin

2pts ▲

6%

H1 2025: 4%

Depreciation, amortisation and impairment

(13%) ▼

R760m

H1 2025: R870m

Net finance costs

(23%) ▼

R140m

H1 2025: R182m

¹ Refer to Appendix B for definition | * Refers to disposed businesses in H2 2025

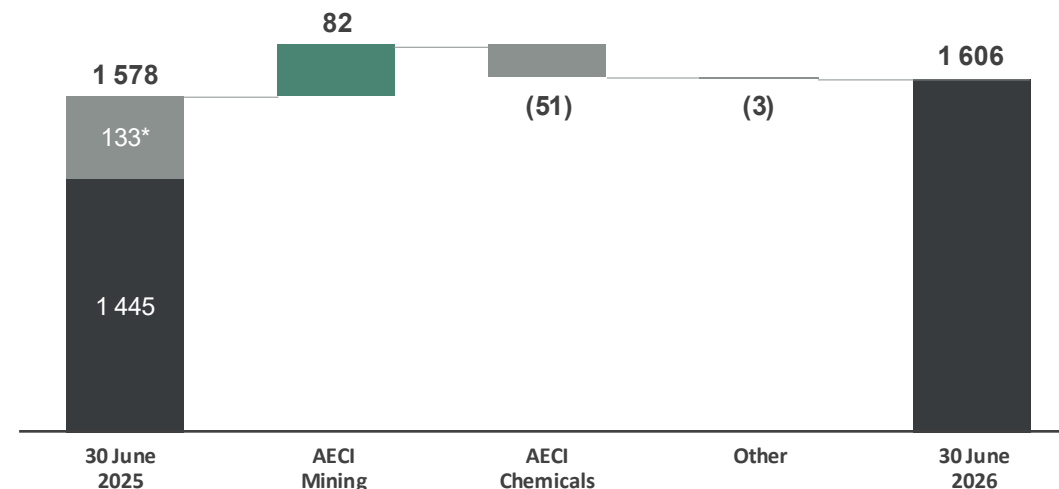
Group financial performance (continued)



Strong operational performance underpins EPS growth

- Improved EBITDA driven by strong performances in AECI Mining Segment and Chemicals Portfolio¹
- Schirm Germany performance partially offset Group progress
- Elevated ETR mainly attributable to impairments, assessed losses and foreign withholding taxes
- Higher EPS driven by increased Group profitability
- HEPS excludes the impact of impairment charges recognised during the period

EBITDA reconciliation (R'm)



EBITDA

2% ▲

R1 606m

H1 2025: R 1 578m

EBITDA margin

1pt ▲

11%

H1 2025: 10%

ETR

(5pts) ▼

47%

H1 2025: 42%

EPS

18% ▲

348c

H1 2025: 294c

HEPS

8% ▲

653c

H1 2025: 604c

¹ Refer to Appendix B for definition | * Refers to disposed businesses in H2 2025.

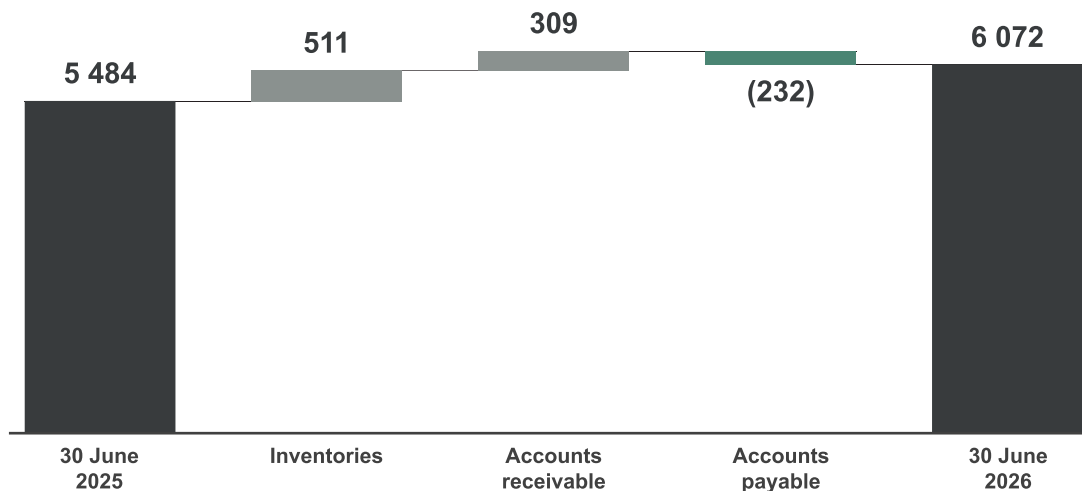
Group financial performance (continued)



Prioritising business resilience

- Strategic investments into working capital in support of business continuity as well as higher input costs
- Capital investment focused on operational resilience and growth initiatives
 - Maintenance and optimisation capital expenditure increased to 0.8x of depreciation (H1 2025: 0.7x)
- Improved ROIC driven by enhanced profitability

Movement in working capital (R'm)



Working capital (%)

2pts ▲

19%

H1 2025: 17%

Capital expenditure

19% ▲

R417m

H1 2025: R351m

Cash and cash equivalents

13% ▲

R2 548m

H1 2025: R2 257m

ROIC

3pts ▲

13%

H1 2025: 10%

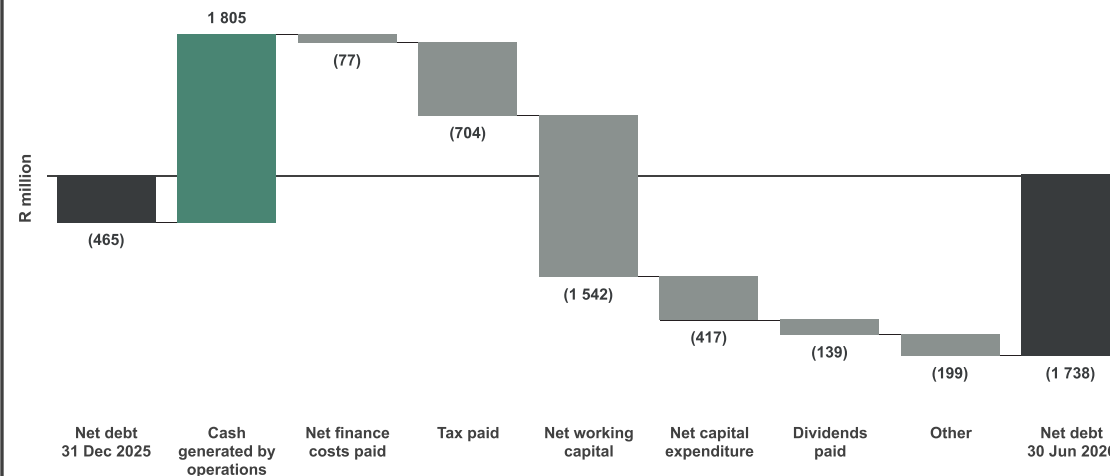
Group financial performance (continued)



Investing for growth while maintaining capital discipline

- Net debt decreased due to proceeds received from divestments, partially offset by strategic investment in working capital investment
- Reduction in gearing, reflecting lower debt levels
- Interim dividend of 116 cents per share declared
- H2 2026 free cash flow improvement anticipated

Net debt reconciliation (R'm)



Net debt

40% ▼

(R1 738m)

H1 2025: (R2 923m)

FY 2025: (R465m)

Gearing (%)

(10pts) ▼

15%

H1 2025: 25%

FY 2025: 4%

Free cash flow

>(100%) ▼

(R952m)

H1 2025: R251m

Interim dividend declared

16% ▲

116c

H1 2025: 100c



Business Review

 **Alan Dickson**
Group Chief Executive Officer

Volume growth and strong execution drive improved operational performance



Revenue growth supported by volumes

- Boosters: 17%
- Bulk explosives: 14%
- Electronic detonators: 12%
- Emulsifiers: 8%
- Shocktubes: (2%)



Margin resilience maintained through product mix and cost management



Free cash flow primarily affected by higher input costs embedded in working capital



Strong ROIC performance sustained



Strong operational execution in Asia Pacific and Southern Africa regions



New contract wins and renewals

	H1 2026	H1 2025	Change	
Revenue	R9 295m	R8 732m	▲	6%
Profit from operations	R1 123m	R1 043m	▲	8%
Profit from operations margin	12%	12%	▶	0pts
EBITDA	R1 416m	R1 334m	▲	6%
EBITDA margin	15%	15%	▶	0pts
Working capital	16%	16%	▶	0pts
Free cash flow	R273m	R388m	▼	(30%)
ROIC	23%	20%	▲	3pts

AECI Mining | looking ahead



Contract ramp-up and effective contract execution to support growth

- Safe ramp-up of newly secured contracts progressing across Africa and Asia Pacific
- Margin improvement expected as cost recovery mechanisms normalise in H2 2026
- Focus on cost and margin optimisation initiatives to continue improving quality of earnings
- Advancement of the Modderfontein optimisation project to improve efficiencies and resilience
- Robust contract pipeline for sustainable growth



Chemicals Core delivered strong performance, offset by Schirm challenges



Chemicals Core¹ strong performance

- Higher volumes and sales prices in Industrial and Specialty Chemicals
- Slowed performance in Water
- Plant Health performance impacted by legislative changes



Working capital and free cash flow impacted by

- Investment in strategic stock levels
- High input costs
- Cyclical nature of agriculture industry



Strong improvement in ROIC performance

	H1 2026	H1 2025	Change
Revenue	R5 630m	R6 839m	▼ (18%)
• Chemicals Core ¹	R4 663m	R4 597m	▲ 1%
• Schirm and other	R967m	R2 242m	▼ (56%)
Profit from operations	(R47m)	(R108m)	▲ 56%
Profit from operations margin	(1%)	(2%)	▲ 1pt
EBITDA	R407m	R458m	▼ (11%)
• Chemicals Core ¹	R365m	R319m	▲ 14%
• Schirm and other	R42m	R139m	▼ (70%)
EBITDA margin	7%	7%	▶ 0pts
Working capital	21%	19%	▲ 2pts
Free cash flow	(R537m)	R661m	▼ (>100%)
ROIC	11%	6%	▲ 5pts

¹ Refer to Appendix B for definition

Industrial Chemicals to continue driving H2 2026 earnings growth



Chemicals Core¹

- Continued value from commodity products in the Industrial Chemicals business
- Increasing demand in export market for Water products
- Planting season to bolster Plant Health performance
- Unwinding of working capital to support improved free cash flow



Schirm and other

- Continued focus on addressing:
 - Operational challenges
 - Customer relationships



¹ Refer to Appendix B for definition

Recap and Prospects



Recap



Strong result by AECI Mining and Chemicals Core

Category	KPI	Actual	Actual	Progress	Commentary
		H1 2025	H1 2026		
Operational	EBITDA (Rm)	1 578	1 606	●	- AECI Mining strong performance - Solid operational performance in Chemicals Core¹
	EBITDA margin (%)	10%	11%	●	Driven by: - Operational efficiencies - Product mix - Cost management - Volume growth
	Free cash flow conversion ratio (FCF/EBITDA)	16%	(59%)	●	Mainly driven by movements in working capital and higher raw material prices financed through internal resources
Investment	ROIC (%)	10%	13%	●	Due to higher returns coupled with lower average invested capital
	Net working capital (%)	17%	19%	●	Investment into strategic and operational inventory to support business continuity
Capital allocation	Maintain and optimise operations	0.7x	0.8x	●	Investment into core assets to improve business resilience and efficiencies
	Net debt/EBITDA	0.9x	0.5x	●	Net debt reduced year-on-year following business disposals, notwithstanding cash utilised to fund working capital during H1 2026
	Dividend cover	3.0x	3.0x	●	Dividend declared due to positive cash from operation and expected free cash unwind in H2 2026

¹ Refer to Appendix B for definition

Focused execution to drive steady, predictable growth in profitability and quality of earnings



Growth within our core businesses

- AECI Mining growth supported by improving volumes and disciplined execution
- Chemicals Core¹ growth driven by planting season, strong commodity demand and recovery in water markets



Improved free cash flow

- Unwinding of working capital expected subject to geopolitical uncertainty



Cash generation supports

- Continued investment into strategic growth and business resilience projects
- Sustainable dividend payments to shareholders



¹ Refer to Appendix B for definition

Q&A



Strategic pillars



We Are One AECI, for a better world

Good Chemistry

Leveraging strengths

- Capitalise on the Group's proven leading capabilities
- Collaboration with key customers
- Bespoke integrated value-added solutions provider
- Maintain innovation as a key competitive advantage

Prioritise business resilience

- Invest in asset reliability
- Strengthen supply chain resilience
- Continued investment in technical expertise
- Targeted growth in key markets

Enhancing quality of earnings

- Disciplined capital allocation
- Value-accretive volume growth
- Margin, product mix and cost management
- Strong cash generation

Enabled by

People and culture | Operational and commercial excellence | Sustainability

Appendices



Appendix A: About AECl

A mining services and chemicals leader operating in over 20 countries, with manufacturing sites on six continents

1966

Listed on the JSE

c.R12 500m

Market capitalisation

c.R12 000m

Net asset value

Our business

AECl Mining

A global leading mining services business. Mine-to-mineral market-leading solutions.

- Mining Explosives
- Mining Chemicals

Differentiators

- Our partnership approach
- Our will to solve our customers' greatest challenges with our innovative products and services

AECl Property Services and Corporate

- Property leasing and provision of utilities
- Corporate support functions
- Tenants and utilities users

AECl Chemicals

South Africa's leading supplier of chemicals. Application expertise in chemicals.

- Industrial Chemicals
- Specialty Chemicals
- Water
- Plant Health
- Schirm Germany
- Sans Fibers
- Animal Health

Differentiators

- Water management solutions using advanced water management technologies
- Bespoke chemical solutions



AECI Ltd

Segments



AECI Mining



AECI Chemicals

Chemicals Core

Chemicals Portfolio

Specialty Chemicals

Industrial Chemicals

Water

Plant Health

Schirm and Other



AECI Property Services and Corporate



Thank you

